



Retail

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14% of jobs in Hull and East Yorkshire are in Retail

The retail sector is the part of the economy that is made up of businesses and individuals who are involved with selling products directly to consumers. It includes shops, department stores, supermarkets, market stalls and internet retailers.

Did You Know?

- The total value of retail sector sales in the UK is around £496 billion.
- Tesco is the largest retailer in the UK with turnover of £58 billion, twice that of Amazon UK.
- By 2025, 33.5% of retail sales are expected to occur online.
- 28% of the workforce in retail is aged 24 and under, compared to 11% of employees in the UK as a whole.
- There are nearly 36,000 jobs working for companies in the retail sector in Hull and East Yorkshire.



- The number of jobs with businesses in East Yorkshire who are involved in the sale of flowers and plants has increased by 44% to around 1,300 since 2015.

Will there be opportunities available?

- Between September and December 2022, the UK retail sector had the second highest number of job vacancies at 148,000, around 14,000 higher than before the pandemic.
- As more retail sales have moved online, more well-paid job opportunities have been created in the online retail sector.
- Since 2015, the number of jobs with general retail and clothing retail businesses in Hull and East Yorkshire has decreased by 14% to approximately 10,500 jobs.
- Despite the total number of jobs with businesses in the retail sector in Hull and East Yorkshire decreasing by 8% since 2015, it is still the 4th largest sector in the region. Jobs will continue to be available for people in this sector due, for example, to natural staff turnover and the retirement of older members of staff.

Job Title	National Average Salary
Buyer	£18,000 to £50,000
Personal Shopper	£14,000 to £25,000
Retail Assistant	£13,000 to £26,000
Retail Manager	£20,000 to £60,000
Store Detective	£17,000 to £26,500
Visual Merchandiser	£19,000 to £30,000
Warehouse Manager	£23,000 to £34,000

Good to Know: Sales and retail assistant was the 10th most advertised job in East Yorkshire in 2022.

Skills/qualities

- Customer service
- Communication
- Teamwork
- Attention to detail
- Flexibility

Useful subjects include

- English
- Maths
- IT
- Business studies

Some local employers

www.amazon.jobs
www.aldirecruitment.co.uk
www.asda.jobs
www.boots.jobs
www.heronfoods.com
careers.lidl.co.uk
www.careers.next.co.uk
www.sainsburys.jobs
www.tesco-careers.com

Sources: ONS, Alvarez & Marsal, British Retail Consortium, BRES, Lightcast, National Careers Service

For information... www.skillshullandeastyorkshire.co.uk www.logonmoveon.co.uk
www.brc.org.uk <https://nationalcareers.service.gov.uk/>

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